



### **SPANZ newsletter**

**July 2015.**

Welcome to the July edition of the SPANZ newsletter, all the staff at SPANZ trusts this e-mail finds you all well and your business prosperous.

The winter in New Zealand was a relatively normal one however we did experience some very cold conditions. One small town in the central South Island recorded -20 degrees, this meant on that day it was colder than if you were standing on the summit of Mt Everest.

However late July / August is the start of the New Zealand spring season and with that our thoughts turn to our upcoming spring planting season.

In this month's newsletter we will discuss seed production pricing for the 2015/2016 season, give you some information on Mid Canterbury seed production area and supply you with my contact details while I'm away on my next business trip.

By the time you receive this newsletter I'll be travelling throughout Asia talking to our clients and will be contactable via e-mail [stephen@spanz.co.nz](mailto:stephen@spanz.co.nz)

### **2015 / 2016 contract pricing.**

SPANZ has available our indicative contract pricing for vegetable seed production for the 2015 / 2016 season. We are naturally keen to hear from any prospective client wanting to have their seed produced in New Zealand for this coming season. We have been quoting prices to our clients throughout Asia and would be happy to discuss any business you may have on a one on one basis.

The SPANZ production team pride themselves in doing the best job possible for all our clients should they decide to select SPANZ as a production partner. We have vast experience in the production of many seeds and have access to, what we consider to be, some of the best seed growers in the world.

The links we have to excellent growers also extends to our seed processing and shipping partners to ensure a very high standard for our clients from sowing their seeds until delivery of them to the different countries throughout the world.

### **Mid Canterbury Seed Production area.**

As I have mentioned I believe New Zealand has some of the best seed producers in the world. Seed production is done in several regions however the biggest of them, for intensive cropping is the Mid Canterbury area. Hopefully many of you reading this have visited this region and bore witness to what I'm about to talk about.

Mid Canterbury is located between the Rakaia and Rangitata rivers between the Pacific Ocean and the Southern Alps. It has a world-wide reputation for its many different agricultural production abilities which include Sheep, Beef, Dairying and Intensive cropping.

Intensive cropping accounts for 13% in area of the different farming practices in Mid Canterbury, making it the number two most important farming type in the region.

Backing up the local farmers is an excellent infrastructure with two seaports close by, Port of Lyttleton 77 km's to the north and the Port of Timaru 65 km's to the south. Alongside this there are very modern seed processing plants and grain handling facilities.

According to statistics the Mid Canterbury intensive cropping farmers produce:

50% of the world radish seeds requirements.

35% of the world white clover seeds requirements.

33% of the world carrot seeds requirements.

30% of the world Bok Choi seeds requirements.

As you can the Mid Canterbury is a very important seed producing area for New Zealand and is an area SPANZ grows a majority of its crops in it.

If you have any questions on growing your vegetable seeds in this area or if you would like any more information on the Mid Canterbury region please feel free to contact me

[stephen@spanz.co.nz](mailto:stephen@spanz.co.nz)

**Contact me while I'm away.**

By the time you receive this e-mail I'll be in Asia drumming up business for SPANZ. Contacting me is easy while I'm away just e-mail me at: [stephen@spanz.co.nz](mailto:stephen@spanz.co.nz)

I look forward to hearing from you and once again would welcome any enquiry you may have.

Kind Regards,

Stephen Finch,

Company Director.

